

**WESCO** *delivers*

## *Commitment to Diversity*



As a Fortune 500 Company and international distributor of electrical and general MRO products, WESCO Distribution, Inc. welcomes opportunities to work closely with businesses led by minority, women, and disabled-owned entrepreneurs whose talents and capabilities assist WESCO in being a stronger and more respected company.

WESCO is committed to purchasing products and services from companies having diverse ownership characteristics, as well as supporting our customers with quality products to maintain their operations at high levels of safety and performance.



**WESCO**  
DISTRIBUTION®

## Mission

The mission of WESCO's Commitment to Diversity Program is to develop the tools and solutions to grow and expand our business by working with diverse business enterprises that meet or exceed our customer's requirements and create a competitive advantage for WESCO. It is our company policy to encourage these partnerships with diverse suppliers in all aspects of our business.

## Customer Benefits

Many of our customers actively pursue a diverse supplier base that can add value to their businesses and help achieve long-term growth objectives through viable supplier diversity programs. WESCO is able to support these objectives by providing Tier 2 reports to our customers in order for them to manage their compliance, monitor progress, and meet specific procurement diversity program goals. If you have questions or would like to request diversity reports, please contact your sales representative or your local WESCO Distribution, Inc. branch office for assistance.

## Supplier Requirements

Thank you for your interest in **WESCO's Commitment to Diversity Program**. To be eligible to participate in our Program, your company must be 51% owned, operated, and controlled by a United States citizen who satisfies the ownership requirements as a woman, minority, small, hub zone, veteran, disabled, or disadvantaged individual and/or group. The diversity principal business owner must also be certified. Certification of minority and ownership status is required. WESCO accepts certification documents from the following:

- Municipal or State Purchasing Departments
- NMSDC — National Minority Supplier Development Council
- NWBOC — National Women Business Owners Corporation Network
- WBENC — Women's Business Enterprise National Council
- WMBEC — Women & Minority Business Enterprise Clearinghouse
- SBA — Small Business Administration

## Supplier Registration

To register as a diverse supplier in WESCO's Commitment to Diversity Program, please visit our website at [www.wesco.com](http://www.wesco.com) and follow the links to our Supplier Diversity page. After successfully completing the online registration, your information will be entered into our corporate supplier diversity database for use on future opportunities.

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*WESCO International, Inc. (NYSE: WCC) is a publicly traded Fortune 500 holding company, headquartered in Pittsburgh, Pennsylvania, whose primary operating entity is WESCO Distribution, Inc. WESCO Distribution is a leading distributor of electrical construction products, electrical and industrial maintenance, repair, and operating (MRO) supplies, and is the nation's largest provider of integrated supply services. 2008 annual sales were approximately \$6.1 billion. The Company employs approximately 7,300 people, maintains relationships with over 24,000 suppliers, and serves more than 110,000 customers worldwide. Major markets include commercial and industrial firms, contractors, government agencies, educational institutions, telecommunications businesses, and utilities. WESCO operates 6 automated distribution centers and approximately 400 full-service Branches in North America and selected international markets, providing a local presence for area customers and a global network to serve multi-location businesses and multi-national corporations.*

